

Red Hat Enables Cloud Flexibility with Red Hat Enterprise Linux and Google Compute Engine

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Google joins Red Hat Certified Cloud Provider Program; Red Hat customers can now move eligible Red Hat Enterprise Linux subscriptions to Google Compute Engine using Red Hat Cloud Access

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced collaboration with Google that will enable Red Hat customers to move eligible Red Hat Enterprise Linux subscriptions to Google Compute Engine using Red Hat Cloud Access, reinforcing the flexibility and choice afforded by the [open hybrid cloud](#). Google joined the [Red Hat Certified Cloud Provider program](#) in November 2013, joining a group of technology industry leaders who offer tested, proven solutions that extend the functionality of Red Hat's open hybrid cloud solutions.

Red Hat Cloud Access is a unique "bring-your-own-subscription" benefit available from select Red Hat Certified Cloud Providers that enables customers to move their Red Hat Enterprise Linux subscriptions from on-premise to public clouds. With today's announcement, Google becomes only the second Red Hat Certified Cloud Provider to earn designation as a Red Hat Cloud Access-enabled partner. In December 2013, Google announced the [general availability of Google Compute Engine](#), including [support for Red Hat Enterprise Linux](#).

Through Red Hat Cloud Access, Red Hat customers can take advantage of the benefits of the Google Cloud Platform with the confidence that the consistency and quality of on-premise Red Hat technologies are the same on a public cloud. Red Hat Cloud Access also enables customers to maintain a direct relationship with Red Hat - including the ability to receive full support from Red Hat's award-winning Global Support Services organization - on Google Compute Engine, enabling customers to maintain a consistent level of service and support across all certified deployment infrastructures with consistent and predictable pricing.

By joining the Red Hat Certified Cloud Provider program, Google has signified that they are a trusted destination for Red Hat customers, independent software vendors (ISVs), and partners to benefit from Red Hat offerings in public clouds under innovative consumption and service models with the confidence that Red Hat product experts have validated the solution. [Launched in 2009](#), the Red Hat Certified Cloud Provider Program assembles the solutions cloud providers need to plan, build, manage and offer hosted cloud solutions and Red Hat technologies to customers. The Certified Cloud Provider designation is awarded to Red Hat partners following rigorous validation by Red Hat. Each provider meets testing and certification requirements to demonstrate that they can deliver a safe, scalable, supported and consistent environment for enterprise cloud deployments.

In October 2013, Red Hat introduced [new subscription options for Red Hat Enterprise Linux](#), enabling customers to deploy the platform anywhere—in physical, virtual, and cloud environments. With the subscription options for Red Hat Enterprise Linux, Red Hat customers can buy a number of subscriptions, deploy an initial mix on physical and on virtual machines, and then re-deploy in different patterns as requirements evolve. This flexibility facilitates computing movement across environments, including swapping resources in and out of the cloud - via Red Hat Cloud Access - as business requirements dictate, supporting an agile business environment. In addition, by standardizing on a single operating environment for all physical, virtual, and cloud deployments, organizations can realize [significant operational benefits](#).

Supporting Quotes

Tim Yeaton, senior vice president, Infrastructure Group, Red Hat

"As customers move to the cloud, they want flexibility and portability, which is a key component of our vision for the open hybrid cloud is to enable freedom of choice across both new and existing heterogeneous infrastructures. By collaborating with Google to offer Red Hat Cloud Access for Google Compute Engine, we're bringing even more choice to the open hybrid cloud: whether on-premise or in the public cloud with Google Compute Engine, customers can rely on their Red Hat Enterprise Linux subscriptions to meet their needs."

Chris Rimer, global head of partner business, Google Cloud Platform

"Today's enterprise users demand performance, scale, flexibility, and security in order to run their applications. Now with Cloud Access, customers have the flexibility of bringing their existing Red Hat Enterprise Linux subscriptions to Google's infrastructure. By working with Red Hat, we are able to offer customers a powerful and consistent open source experience with Google Cloud Platform and Compute Engine."

For more information

Learn more about [Red Hat Cloud Access](#)

Learn more about the [Red Hat Certified Cloud Provider Program](#)

Learn more about Red Hat's [open hybrid cloud solutions](#)

Learn more about [Google Cloud Platform](#)

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Red Hat is the world's leading provider of open source software solutions, taking a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at <http://www.redhat.com>.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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